



Mechanical

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Management Features

	Newco Marketing Total Shop Manager	Mitchell Repair Info. Mitchell Mgmt. Solutions I, II	Omni Auto Systems C.A.R.S.	Pace Computer Yes Mgmt. System	Personal Comp. of America Auto Genius	Profit Pro Profit Ware Plus	Progressive Automotive Systems R.O. Writer	Pronto Auto Parts Smart Choice	R*KOM Software Auto. Acct. Software
Shop productivity	✓	✓	✓	✓	✓	✓	✓	✓	
Technician productivity	✓	✓	✓	✓	✓	✓	✓	✓	
Split jobs (productivity)	✓	✓	✓	✓	✓	✓	✓	✓	
Job scheduling	✓	✓	✓	✓	✓	✓	✓	✓	
Profit calculations	✓	✓	✓	✓	✓	✓	✓	✓	
Net profit calculations	✓	✓	✓	✓	✓	✓	✓	✓	
Profit graphics/charts	✓	✓	✓	✓	✓	✓	✓	✓	
Profit analysis (job costing)	✓	✓	✓	✓	✓	✓	✓	✓	
Estimates for repairs	✓	✓	✓	✓	✓	✓	✓	✓	
Closing ratio	✓	✓	✓	✓	✓	✓	✓	✓	
Repair orders	✓	✓	✓	✓	✓	✓	✓	✓	
Labor/sublet entry	✓	✓	✓	✓	✓	✓	✓	✓	
Repair order tracking	✓	✓	✓	✓	✓	✓	✓	✓	
Canned parts	✓	✓	✓	✓	✓	✓	✓	✓	
Canned repairs	✓	✓	✓	✓	✓	✓	✓	✓	
Invoices	✓	✓	✓	✓	✓	✓	✓	✓	
Electronic parts catalog	✓	✓	✓	✓	✓	✓	✓	✓	
*Authorized to market database with software	Y	A, V	A, C, E	A, B, C, E, M, R, BB	C, E	A, M, R	A, B, C, D, L, R	A, M	E, K
Electronic parts ordering	✓	✓		✓	✓	✓	✓	✓	
VIN decoding	✓			✓	✓	✓	✓		

Inventory Features

Inventory tracking	✓	✓	✓	✓	✓	✓	✓	✓
Profit margin automated	✓	✓	✓	✓	✓	✓	✓	✓
Min. item level alert	✓	✓	✓	✓	✓	✓	✓	✓

Marketing Features

Customer/vehicle search	✓	✓	✓	✓	✓	✓	✓	✓
Service history	✓	✓	✓	✓	✓	✓	✓	✓
Preventive maintenance	✓	✓	✓	✓	✓	✓	✓	✓
Customer follow-up	✓	✓	✓	✓	✓	✓	✓	✓
Ad/referral tracking	✓	✓	✓	✓	✓	✓	✓	✓
Int. word processor	✓	✓	✓	✓	✓	✓	✓	✓

Finance Features

Accounts payable	✓		✓	✓	✓	✓	✓	✓
Accounts receivable	✓	✓	✓	✓	✓	✓	✓	✓
Payroll		✓	✓	✓	✓	✓	✓	✓
Monthly profit/loss statement	✓	✓	✓	✓	✓	✓	✓	✓
Fully integrated accounting		✓	✓	✓	✓	✓	✓	✓
Exports payables/ receivables to accounting software	✓		✓	✓	✓	✓	✓	✓

Training/Support

On-site training		✓	✓	✓	✓	✓	✓	
Seminars	✓	✓	✓	✓	✓	✓	✓	
Toll-free support line	✓	✓	✓	✓	✓	✓	✓	
Upgrades available	✓	✓	✓	✓	✓	✓	✓	✓
Demo disk available	✓	✓	✓	✓	✓	✓	✓	✓

Other Data

Hardware platform	IBM	IBM	IBM	IBM	IBM	IBM	IBM	IBM
Windows-based	✓	✓	✓	✓	✓	✓	✓	
Compatibility with other platforms					DOS			Windows, DOS

*A = Mitchell; B = Motor; C = ALLDATA; D = Triad; E = Quick Quote; F = ADP; G = AMS; H = BASF; I = CCC; J = CCI; K = Dowell Systems; L = PC Telepart; M = Profit Pro EPC; N = Sherwin-Williams; O = Standex; P = PPG; Q = ICI; R = Nu-Way; S = Martin-Senour; T = Real-Time Labor Guide; U = Computive; V = NAPA; W = Peachtree; X = Business Works; Y = McDonald Parts Selector; Z = Dunlop Tire
AA = Quickbooks; BB = Parts Manager