



# Collision

	ADP and Akzo Nobel <i>Stellix</i>	Applied Computer Resources <i>Crash-Writer</i>	CCC <i>Pathways Professional Advantage</i>	Mitchell International <i>Advanced Bus. System</i>	Profit Builder Systems <i>Body Master</i>	YADA Sys./ DuPont <i>DuPont ColorNet</i>
<b>Management Features</b>						
Shop productivity	✓	✓	✓	✓	✓	✓
Technician productivity	✓	✓	✓	✓	✓	✓
Split jobs (productivity)	✓	✓	✓	✓	✓	✓
Job scheduling	✓	✓	✓	✓	✓	✓
Profit calculations	✓	✓	✓	✓	✓	✓
Net profit calculations	✓	✓	✓	✓	✓	✓
Profit graphics/charts			✓	✓	✓	✓
Profit analysis (job costing)	✓	✓	✓	✓	✓	✓
Estimates for repairs	✓	✓	✓	✓	✓	✓
Closing ratio (on estimates)	✓	✓	✓	✓	✓	✓
Tracks revised estimates	✓	✓	✓	✓	✓	✓
Repair orders	✓	✓	✓	✓	✓	✓
Labor/sublet entry	✓	✓	✓	✓	✓	✓
Repair order tracking	✓	✓	✓	✓	✓	✓
Invoices	✓	✓	✓	✓	✓	✓
Electronic parts catalog	✓	✓	✓	✓	✓	✓
*Authorized to market database with software	F	B, C, E	B, I, U	A, B, I	A, F, I	A, B, F, X
Electronic parts ordering	✓	✓	✓	✓	✓	✓
VIN decoding			✓	✓		
VOC tracking					✓	✓
Color data interface					✓	✓
Tracks materials per job	✓		✓	✓	✓	✓
<b>Inventory Features</b>						
Inventory tracking		✓	✓		✓	✓
Profit margin automated	✓	✓	✓		✓	✓
Minimum item alert		✓	✓		✓	✓
<b>Marketing Features</b>						
Customer/vehicle search	✓	✓	✓	✓	✓	✓
Service history	✓	✓	✓	✓	✓	✓
Customer follow-up	✓	✓	✓	✓	✓	✓
Ad/referral tracking	✓		✓	✓	✓	✓
Word processor	✓		✓	✓		✓
<b>Finance Features</b>						
Accounts payable	✓		✓	✓	✓	✓
Accounts receivable	✓	✓	✓	✓	✓	✓
Payroll	✓		✓	✓	✓	✓
Monthly profit/loss statement	✓		✓	✓	✓	✓
Fully integrated accounting			✓	✓	✓	✓
Exports payables/receivables to accounting software	✓	✓	✓	✓	✓	✓
<b>Training/Support</b>						
On-site training	✓	✓	✓	✓	✓	✓
Seminars	✓	✓	✓	✓	✓	✓
Toll-free support line	✓	✓	✓	✓	✓	✓
Upgrades available	✓	✓	✓	✓	✓	✓
Demo disk available	✓	✓	✓	✓	✓	✓
<b>Other Data</b>						
Hardware platform	IBM	IBM	IBM	IBM	IBM	IBM
Windows-based	✓	✓	✓	✓	✓	✓
Compatibility with other platforms						

## Take a Hard Look at Hardware

Many of the software products listed in this guide operate on standard PC-compatible computers that use products such as Microsoft Windows. Therefore, when evaluating what software you are going to buy, make sure you either have the adequate hardware needed to run the software or are able to afford the hardware needed. The software companies will be able to tell you what specifically you need.

Keep in mind that hardware prices can vary greatly among vendors, so shop around for the best deals.

\*A = Mitchell; B = Motor; C = ALLDATA; D = Triad; E = Quick Quote; F = ADP; G = AMS; H = BASF; I = CCC; J = CCI; K = Dowell Systems; L = PC Telepart; M = Profit Pro EPC; N = Sherwin-Williams; O = Standex; P = PPG; Q = ICI; R = Nu-Way; S = Martin-Senour; T = Real-Time Labor Guide; U = Computive; V = NAPA; W = Peachtree; X = Business Works; Y = McDonald Parts Selector; Z = Dunlop Tire  
AA = Quickbooks; BB = Parts Manager