

19th ANNUAL SHOP MANAGEMENT SOFTWARE GUIDE

MECHANICAL

Runs multi-user
Uses wireless technology
VISTA-compatibility

	AfterSoft Net- work NA Inc. VAST Point of Sale and VAST Multi-Store	ALLDATA ALLDATA Manage	AllsystemsMax LLC AllsystemsMax	AMCOM Autos2000	Applied Computer Resources Bay-MasterR	Automated Invoicing Management Software LLC AIMS	Automotive Visions Inc. Take Charge
	✓	✓	✓	✓	✓	✓	✓
Inventory*							
Tracks cores/core returns	✓	✓	✓		✓	✓	
Tracks new merchandise returns	✓		✓		✓	✓	
Tracks defective merchandise returns	✓		✓		✓	✓	
Tracks outside purchases	✓	✓	✓	✓	✓	✓	✓
Price matrix	✓	✓		✓	✓	✓	
Four or more price matrices	✓	✓	✓	✓	✓	✓	✓
Enter outside purchases/stock items – goes to inventory, A/P	✓	✓	✓	✓	✓	✓	✓
Electronic parts ordering	✓	✓	✓		✓		✓
Necessary Reports*							
Inventory ledger	✓	✓	✓		✓	✓	
By sales department – day, week, month to date	✓	✓	✓	✓	✓	✓	
By inventory item	✓	✓	✓		✓	✓	✓
Physical inventory sheet	✓	✓	✓		✓	✓	✓
Labor/Maintenance Functions							
Includes list of shop's customized labor	✓	✓	✓	✓	✓	✓	✓
When importing, tracks all labor types, vehicle-specific info	✓	✓			✓		✓
Track Technician Productivity*							
Both parts and labor	✓	✓	✓	✓	✓	✓	✓
Allows for split jobs	✓	✓	✓	✓	✓	✓	✓
Customers*							
Search for customers' vehicle(s)	✓	✓	✓	✓	✓	✓	✓
Fields for home/work/cell and fax numbers	✓	✓	✓	✓	✓	✓	✓
E-mail price quote	✓	✓	✓		✓	✓	✓
Vehicles*							
Quickly enter vehicle info (include year/make links to model and engine)	✓	✓	✓	✓	✓	✓	✓
Multiple feature fields (P/S, ABS, A/C, FI, Air Pump, FWD, tire size)	✓	✓	✓	✓	✓	✓	✓
Avoid duplicate listing of same car	✓	✓	✓		✓	✓	✓
Scheduling*							
Tracks vehicle through all stages of repair	✓	✓	✓		✓	✓	✓
Tracks estimated job times for daily hour total	✓	✓	✓	✓	✓	✓	✓
Invoicing - what does it look like, how flexible is it?*							
User-formattable forms	✓		✓				✓
Find work in progress by name/invoice number/vehicle ID	✓	✓	✓		✓	✓	✓
Check part availability and customer histories from POS screen	✓	✓	✓	✓	✓	✓	✓
Quick estimate for tires with balancing/stems/taxes/disposal	✓		✓		✓	✓	✓
Convert into "canned job" for future use on similar vehicle	✓	✓	✓	✓	✓	✓	✓
E-mail estimates	✓	✓	✓	✓	✓	✓	✓
Jobs not sold converted to recommended and stay with vehicle	✓	✓	✓	✓	✓	✓	✓
Split payment availability	✓	✓	✓	✓	✓	✓	✓
Spell check	✓		✓	✓	✓	✓	✓
Management Features*							
Margin by job	✓	✓	✓	✓	✓	✓	✓
Sales, cost of sales and inventory G/Ls – multiple departments	✓	✓	✓	✓	✓	✓	
Exports to accounting software	✓	✓	✓	✓	✓		
Has accounting software integrated		✓					
Monthly profit and loss statement	✓			✓	✓	✓	✓
Customer Follow-Up*							
Info can be exported to word processing program	✓	✓	✓	✓	✓		✓
Reminder preference – phone/e-mail/mail	✓		✓		✓	✓	✓
Do promotional e-mail/mail	✓	✓	✓		✓	✓	✓
Service reminders based on time and mileage	✓	✓	✓	✓	✓	✓	✓
Notices based on car type/product	✓		✓	✓	✓		✓
New customer thank-you note	✓	✓	✓		✓		✓
Thank-you note for referral of customer	✓	✓			✓		✓
Track revenue from customer referrals	✓			✓	✓		
Send (P)ostcard, (L)etter or (B)oth notice for service never performed based on mileage and/or year of car	B	B	B	B	B	P	P
Track initial source of customer visit	✓		✓	✓	✓		✓
Send (E)-mail/(M)ail/(B)oth reminders	B	B	B	B	B	B	M

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	AutoTraker Inc. AutoTraker Plus/EZ	Circle Ind. & Technologies OmniQue Business Solutions	Commercial Data Systems Corp. AutoWise	Computer Assistance Inc. Motive Power	Computer Guys ROS 2000	Garage Operator Inc. Garage Operator	GenesisFour Corporation Service Shop
Runs multi-user	✓	✓	✓	✓	✓	✓	✓
Uses wireless technology	✓	✓	✓	✓	✓	✓	✓
VISTA-compatibility	✓	✓	✓	✓	✓	✓	✓
Inventory*							
Tracks cores/core returns	✓	✓	✓	✓	✓	✓	✓
Tracks new merchandise returns	✓	✓	✓	✓	✓	✓	✓
Tracks defective merchandise returns	✓	✓	✓	✓	✓	✓	✓
Tracks outside purchases	✓	✓	✓	✓	✓	✓	✓
Price matrix	✓	✓	✓	✓	✓	✓	✓
Four or more price matrices	✓	✓	✓	✓	✓	✓	✓
Enter outside purchases/stock items – goes to inventory, A/P	✓	✓	✓	✓	✓	✓	✓
Electronic parts ordering	✓	✓	✓	✓	✓	✓	✓
Necessary Reports*							
Inventory ledger	✓	✓	✓	✓	✓	✓	✓
By sales department – day, week, month to date	✓	✓	✓	✓	✓	✓	✓
By inventory item	✓	✓	✓	✓	✓	✓	✓
Physical inventory sheet	✓	✓	✓	✓	✓	✓	✓
Labor/Maintenance Functions							
Includes list of shop's customized labor	✓	✓	✓	✓	✓	✓	✓
When importing, tracks all labor types, vehicle-specific info	✓	✓	✓	✓	✓	✓	✓
Track Technician Productivity*							
Both parts and labor	✓	✓	✓	✓	✓	✓	✓
Allows for split jobs	✓	✓	✓	✓	✓	✓	✓
Customers*							
Search for customers' vehicle(s)	✓	✓	✓	✓	✓	✓	✓
Fields for home/work/cell and fax numbers	✓	✓	✓	✓	✓	✓	✓
E-mail price quote	✓	✓	✓	✓	✓	✓	✓
Vehicles*							
Quickly enter vehicle info (include year/make links to model and engine)	✓	✓	✓	✓	✓	✓	✓
Multiple feature fields (P/S, ABS, A/C, FI, Air Pump, FWD, tire size)	✓	✓	✓	✓	✓	✓	✓
Avoid duplicate listing of same car	✓	✓	✓	✓	✓	✓	✓
Scheduling*							
Tracks vehicle through all stages of repair	✓	✓	✓	✓	✓	✓	✓
Tracks estimated job times for daily hour total	✓	✓	✓	✓	✓	✓	✓
Invoicing - what does it look like, how flexible is it?*							
User-formattable forms	✓	✓	✓	✓	✓	✓	✓
Find work in progress by name/invoice number/vehicle ID	✓	✓	✓	✓	✓	✓	✓
Check part availability and customer histories from POS screen	✓	✓	✓	✓	✓	✓	✓
Quick estimate for tires with balancing/stems/taxes/disposal	✓	✓	✓	✓	✓	✓	✓
Convert into "canned job" for future use on similar vehicle	✓	✓	✓	✓	✓	✓	✓
E-mail estimates	✓	✓	✓	✓	✓	✓	✓
Jobs not sold converted to recommended and stay with vehicle	✓	✓	✓	✓	✓	✓	✓
Split payment availability	✓	✓	✓	✓	✓	✓	✓
Spell check	✓	✓	✓	✓	✓	✓	✓
Management Features*							
Margin by job	✓	✓	✓	✓	✓	✓	✓
Sales, cost of sales and inventory G/Ls – multiple departments	✓	✓	✓	✓	✓	✓	✓
Exports to accounting software	✓	✓	✓	✓	✓	✓	✓
Has accounting software integrated	✓	✓	✓	✓	✓	✓	✓
Monthly profit and loss statement	✓	✓	✓	✓	✓	✓	✓
Customer Follow-Up*							
Info can be exported to word processing program	✓	✓	✓	✓	✓	✓	✓
Reminder preference – phone/e-mail/mail	✓	✓	✓	✓	✓	✓	✓
Do promotional e-mail/mail	✓	✓	✓	✓	✓	✓	✓
Service reminders based on time and mileage	✓	✓	✓	✓	✓	✓	✓
Notices based on car type/product	✓	✓	✓	✓	✓	✓	✓
New customer thank-you note	✓	✓	✓	✓	✓	✓	✓
Thank-you note for referral of customer	✓	✓	✓	✓	✓	✓	✓
Track revenue from customer referrals	✓	✓	✓	✓	✓	✓	✓
Send (P)ostcard, (L)etter or (B)oth notice for service never performed based on mileage and/or year of car	B	B	B	B	B	L	B
Track initial source of customer visit	✓	✓	✓	✓	✓	✓	✓
Send (E)-mail/(M)ail/(B)oth reminders	B	B	B	B	B	B	B

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	INFOSYNCH Inc. ISI AutoRepair Service Mgr.	Janco Int'l Inc. StockTrac Enterprise	Management Feedback Systems Inc. SuperFRED	MasterLink Software SBS Auto Shop Writer	Mitchell 1 ManagerPlus	MOTOR Information Systems Shop Director	NAPA Auto Parts NAPA TRACS
	✓	✓	✓	✓	✓	✓	✓
	✓	✓	✓	✓	✓	✓	✓
	✓	✓	✓	✓	✓	✓	✓
Inventory*							
Tracks cores/core returns	✓	✓	✓	✓	✓	✓	✓
Tracks new merchandise returns	✓	✓	✓	✓	✓	✓	✓
Tracks defective merchandise returns		✓	✓	✓	✓	✓	✓
Tracks outside purchases	✓	✓	✓	✓	✓	✓	✓
Price matrix		✓		✓	✓	✓	✓
Four or more price matrices		✓		✓	✓	✓	✓
Enter outside purchases/stock items – goes to inventory, A/P	✓	✓		✓	✓	✓	✓
Electronic parts ordering	✓	✓		✓	✓	✓	✓
Necessary Reports*							
Inventory ledger		✓	✓		✓	✓	✓
By sales department – day, week, month to date	✓	✓	✓	✓	✓	✓	✓
By inventory item	✓	✓	✓	✓	✓	✓	✓
Physical inventory sheet	✓	✓		✓	✓	✓	✓
Labor/Maintenance Functions							
Includes list of shop's customized labor		✓	✓	✓	✓	✓	✓
When importing, tracks all labor types, vehicle-specific info	✓	✓		✓	✓	✓	✓
Track Technician Productivity*							
Both parts and labor	✓	✓	✓	✓	✓	✓	✓
Allows for split jobs	✓	✓	✓	✓	✓	✓	✓
Customers*							
Search for customers' vehicle(s)	✓	✓	✓	✓	✓	✓	✓
Fields for home/work/cell and fax numbers	✓	✓	✓	✓	✓	✓	✓
E-mail price quote		✓	✓	✓	✓	✓	✓
Vehicles*							
Quickly enter vehicle info (include year/make links to model and engine)	✓	✓	✓	✓	✓	✓	✓
Multiple feature fields (P/S, ABS, A/C, FI, Air Pump, FWD, tire size)		✓	✓	✓	✓	✓	✓
Avoid duplicate listing of same car	✓	✓		✓	✓	✓	✓
Scheduling*							
Tracks vehicle through all stages of repair			✓			✓	✓
Tracks estimated job times for daily hour total		✓	✓	✓	✓	✓	✓
Invoicing - what does it look like, how flexible is it?*							
User-formattable forms				✓		✓	✓
Find work in progress by name/invoice number/vehicle ID		✓	✓	✓	✓	✓	✓
Check part availability and customer histories from POS screen	✓	✓	✓	✓	✓	✓	✓
Quick estimate for tires with balancing/stems/taxes/disposal	✓	✓	✓	✓	✓	✓	✓
Convert into "canned job" for future use on similar vehicle	✓		✓	✓	✓	✓	✓
E-mail estimates		✓	✓	✓	✓	✓	✓
Jobs not sold converted to recommended and stay with vehicle	✓	✓	✓	✓	✓	✓	✓
Split payment availability	✓	✓	✓	✓	✓	✓	✓
Spell check			✓	✓	✓	✓	✓
Management Features*							
Margin by job	✓	✓	✓	✓		✓	✓
Sales, cost of sales and inventory G/Ls – multiple departments	✓	✓	✓	✓	✓	✓	✓
Exports to accounting software	✓	✓	✓	✓	✓	✓	✓
Has accounting software integrated	✓		✓	✓		✓	✓
Monthly profit and loss statement	✓		✓	✓		✓	✓
Customer Follow-Up*							
Info can be exported to word processing program	✓	✓	✓	✓	✓	✓	✓
Reminder preference – phone/e-mail/mail	✓	✓		✓	✓	✓	✓
Do promotional e-mail/mail	✓	✓	✓	✓	✓	✓	✓
Service reminders based on time and mileage	✓	✓	✓	✓	✓	✓	✓
Notices based on car type/product		✓	✓	✓	✓	✓	✓
New customer thank-you note		✓	✓	✓	✓	✓	✓
Thank-you note for referral of customer		✓	✓	✓	✓	✓	✓
Track revenue from customer referrals			✓		✓	✓	✓
Send (P)ostcard, (L)etter or (B)oth notice for service never performed based on mileage and/or year of car		B	B	B	B	B	B
Track initial source of customer visit	✓	✓	✓	✓	✓	✓	✓
Send (E)-mail/(M)ail/(B)oth reminders		B	M	B	B	B	B

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	Pace Software Yes Management System	Personal Computers of America Auto Genius/ Simply Genius	ProfitBoost Software LLC PIF Pro	Progressive Automotive Systems Inc. R.O. Writer Shop Mgmt.	Protractor Software Inc. Protractor Manager	Risoria Liimited FastTrak Auto Shop Manager	SDR Software Repair Writers
Runs multi-user	✓	✓	✓	✓	✓	✓	✓
Uses wireless technology	✓	✓	✓	✓	✓	✓	✓
VISTA-compatibility	✓	✓	✓	✓	✓	✓	✓
Inventory*							
Tracks cores/core returns	✓	✓		✓	✓	✓	✓
Tracks new merchandise returns	✓	✓	✓	✓	✓	✓	✓
Tracks defective merchandise returns	✓	✓	✓	✓	✓	✓	✓
Tracks outside purchases	✓	✓	✓	✓	✓	✓	✓
Price matrix	✓	✓	✓	✓	✓	✓	✓
Four or more price matrices	✓	✓	✓	✓	✓	✓	✓
Enter outside purchases/stock items – goes to inventory, A/P	✓	✓	✓	✓	✓	✓	✓
Electronic parts ordering	✓	✓	✓	✓	✓	✓	✓
Necessary Reports*							
Inventory ledger	✓	✓	✓	✓	✓	✓	✓
By sales department – day, week, month to date	✓	✓	✓	✓	✓	✓	✓
By inventory item	✓	✓	✓	✓	✓	✓	✓
Physical inventory sheet	✓	✓	✓	✓	✓	✓	✓
Labor/Maintenance Functions							
Includes list of shop's customized labor	✓	✓	✓	✓	✓	✓	✓
When importing, tracks all labor types, vehicle-specific info	✓	✓	✓	✓	✓	✓	✓
Track Technician Productivity*							
Both parts and labor	✓	✓	✓	✓	✓	✓	✓
Allows for split jobs	✓	✓	✓	✓	✓	✓	✓
Customers*							
Search for customers' vehicle(s)	✓	✓	✓	✓	✓	✓	✓
Fields for home/work/cell and fax numbers	✓	✓	✓	✓	✓	✓	✓
E-mail price quote	✓	✓	✓	✓	✓	✓	✓
Vehicles*							
Quickly enter vehicle info (include year/make links to model and engine)	✓	✓	✓	✓	✓	✓	✓
Multiple feature fields (P/S, ABS, A/C, FI, Air Pump, FWD, tire size)	✓	✓	✓	✓	✓	✓	✓
Avoid duplicate listing of same car	✓	✓	✓	✓	✓	✓	✓
Scheduling*							
Tracks vehicle through all stages of repair	✓	✓		✓	✓	✓	✓
Tracks estimated job times for daily hour total	✓	✓	✓	✓	✓	✓	✓
Invoicing - what does it look like, how flexible is it?*							
User-formattable forms	✓	✓	✓		✓	✓	
Find work in progress by name/invoice number/vehicle ID	✓	✓	✓	✓	✓	✓	✓
Check part availability and customer histories from POS screen	✓	✓	✓	✓	✓	✓	✓
Quick estimate for tires with balancing/stems/taxes/disposal	✓	✓		✓	✓	✓	✓
Convert into "canned job" for future use on similar vehicle	✓	✓	✓	✓	✓	✓	✓
E-mail estimates	✓	✓	✓	✓	✓	✓	✓
Jobs not sold converted to recommended and stay with vehicle	✓	✓	✓	✓	✓	✓	✓
Split payment availability	✓	✓		✓	✓	✓	✓
Spell check	✓	✓	✓	✓	✓	✓	✓
Management Features*							
Margin by job	✓	✓	✓	✓	✓	✓	✓
Sales, cost of sales and inventory G/Ls – multiple departments	✓	✓	✓	✓	✓	✓	✓
Exports to accounting software	✓		✓	✓		✓	✓
Has accounting software integrated	✓	✓			✓	✓	✓
Monthly profit and loss statement	✓	✓			✓	✓	✓
Customer Follow-Up*							
Info can be exported to word processing program	✓	✓	✓	✓	✓	✓	✓
Reminder preference – phone/e-mail/mail	✓	✓		✓	✓	✓	✓
Do promotional e-mail/mail	✓	✓	✓	✓	✓	✓	✓
Service reminders based on time and mileage	✓	✓		✓	✓	✓	✓
Notices based on car type/product	✓	✓		✓	✓	✓	✓
New customer thank-you note	✓	✓	✓	✓	✓	✓	✓
Thank-you note for referral of customer	✓	✓	✓		✓	✓	✓
Track revenue from customer referrals	✓	✓	✓		✓	✓	✓
Send (P)ostcard, (L)etter or (B)oth notice for service never performed based on mileage and/or year of car	B	B		B	B	B	B
Track initial source of customer visit	✓	✓	✓	✓	✓	✓	✓
Send (E)-mail/(M)ail/(B)oth reminders	E	B	B	B	B	B	B

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	Summit Ordering Systems Inc. Master Repair	Swiftpony Enterprises Shopmax1	Turnwrench Turnwrench. com	Winworks Software AutoShop for Windows
	✓	✓	✓	✓
	✓	✓	✓	✓
	✓	✓	✓	✓
Inventory*				
Tracks cores/core returns		✓		✓
Tracks new merchandise returns		✓		✓
Tracks defective merchandise returns		✓		✓
Tracks outside purchases	✓	✓	✓	✓
Price matrix	✓		✓	✓
Four or more price matrices	✓	✓	✓	✓
Enter outside purchases/stock items – goes to inventory, A/P		✓	✓	✓
Electronic parts ordering				✓
Necessary Reports*				
Inventory ledger	✓	✓		✓
By sales department – day, week, month to date	✓	✓	✓	✓
By inventory item	✓	✓		✓
Physical inventory sheet	✓			✓
Labor/Maintenance Functions				
Includes list of shop's customized labor	✓	✓	✓	✓
When importing, tracks all labor types, vehicle-specific info	✓			✓
Track Technician Productivity*				
Both parts and labor	✓	✓	✓	✓
Allows for split jobs	✓	✓	✓	✓
Customers*				
Search for customers' vehicle(s)	✓	✓	✓	✓
Fields for home/work/cell and fax numbers	✓	✓	✓	✓
E-mail price quote	✓	✓	✓	✓
Vehicles*				
Quickly enter vehicle info (include year/make links to model and engine)	✓	✓	✓	✓
Multiple feature fields (P/S, ABS, A/C, FI, Air Pump, FWD, tire size)	✓		✓	✓
Avoid duplicate listing of same car	✓	✓	✓	✓
Scheduling*				
Tracks vehicle through all stages of repair	✓	✓	✓	✓
Tracks estimated job times for daily hour total	✓	✓	✓	✓
Invoicing - what does it look like, how flexible is it?*				
User-formattable forms				✓
Find work in progress by name/invoice number/vehicle ID	✓	✓	✓	✓
Check part availability and customer histories from POS screen	✓	✓	✓	✓
Quick estimate for tires with balancing/stems/taxes/disposal	✓		✓	✓
Convert into "canned job" for future use on similar vehicle	✓	✓	✓	✓
E-mail estimates	✓	✓	✓	✓
Jobs not sold converted to recommended and stay with vehicle	✓	✓	✓	✓
Split payment availability	✓	✓	✓	✓
Spell check	✓		✓	✓
Management Features*				
Margin by job	✓		✓	✓
Sales, cost of sales and inventory G/Ls – multiple departments	✓	✓	✓	✓
Exports to accounting software	✓		✓	✓
Has accounting software integrated		✓		
Monthly profit and loss statement	✓	✓	✓	✓
Customer Follow-Up*				
Info can be exported to word processing program	✓	✓	✓	✓
Reminder preference – phone/e-mail/mail			✓	
Do promotional e-mail/mail	✓	✓	✓	✓
Service reminders based on time and mileage	✓		✓	✓
Notices based on car type/product			✓	✓
New customer thank-you note	✓			✓
Thank-you note for referral of customer	✓	✓		
Track revenue from customer referrals	✓	✓	✓	✓
Send (P)ostcard, (L)etter or (B)oth notice for service never performed based on mileage and/or year of car			B	B
Track initial source of customer visit	✓	✓	✓	✓
Send (E)-mail/(M)ail/(B)oth reminders	M	E	B	B

Please visit
www.AutoInc.org
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of software features.
The listing of features
seen on these pages
is only a partial list.

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