

# AutoInc.'s 12<sup>th</sup> ANNUAL Shop Management Software Guide

Multi-Ware Solutions  
**MotorWare**

New Era Software  
**iAutoFocus**

Profit Builder Systems  
**BodyMaster Shop Mgt. Software**

Pure & Simple Programs  
**Total Shop Manager**

Rome Technologies  
**Complete Shop for Windows**

Spies Hecker  
**Spies Hecker Wizard**

Summit Software Solutions  
**Summit C.O.P.S./Ascent**

Yada Systems/DuPont  
**DuPont Color Net**

## Management Features

Shop productivity	✓	✓	✓	✓	✓	✓	✓	✓
Technician productivity	✓	✓	✓	✓	✓	✓	✓	✓
Split jobs (productivity)	✓	✓	✓	✓	✓	✓	✓	✓
Job scheduling	✓	✓	✓	✓	✓	✓	✓	✓
Profit calculations	✓	✓	✓	✓	✓	✓	✓	✓
Net profit calculations	✓	✓	✓	✓	✓	✓	✓	✓
Profit graphics/charts	✓	✓	✓	✓	✓	✓	✓	✓
Profit analysis (job costing)	✓	✓	✓	✓	✓	✓	✓	✓
Estimates for repairs	✓	✓	✓	✓	✓	✓	✓	✓
Closing ratio (on estimates)	✓	✓	✓	✓	✓	✓	✓	✓
Tracks revised estimates	✓	✓	✓	✓	✓	✓	✓	✓
Repair orders	✓	✓	✓	✓	✓	✓	✓	✓
Labor/sublet entry	✓	✓	✓	✓	✓	✓	✓	✓
Repair order tracking	✓	✓	✓	✓	✓	✓	✓	✓
Invoices	✓	✓	✓	✓	✓	✓	✓	✓
Electronic parts catalog	✓	✓	✓	✓	✓	✓	✓	✓
*Authorized to market database with software	A, B, C, E, N, T	A, B, F, H, I, P, U	A, F, I	B, C, J	A, B, F, I, O	A, F, I, P, Q	A, B, F, I, V	A, F, I, P, Q
Electronic parts ordering	✓	✓	✓	✓	✓	✓	✓	✓
VIN decoding	✓	✓	✓	✓	✓	✓	✓	✓
VOC tracking	✓	✓	✓	✓	✓	✓	✓	✓
Color data interface	✓	✓	✓	✓	✓	✓	✓	✓
Tracks materials costs per job	✓	✓	✓	✓	✓	✓	✓	✓

## Inventory Features

Inventory tracking	✓	✓	✓	✓	✓	✓	✓	✓
Profit margin automated	✓	✓	✓	✓	✓	✓	✓	✓
Minimum item alert	✓	✓	✓	✓	✓	✓	✓	✓

## Marketing Features

Customer/vehicle history	✓	✓	✓	✓	✓	✓	✓	✓
Service history	✓	✓	✓	✓	✓	✓	✓	✓
Customer follow-up	✓	✓	✓	✓	✓	✓	✓	✓
Ad/referral tracking	✓	✓	✓	✓	✓	✓	✓	✓
Word processor	✓	✓	✓	✓	✓	✓	✓	✓

## Finance Features

Accounts payable	✓	✓	✓	✓	✓	✓	✓	✓
Accounts receivable	✓	✓	✓	✓	✓	✓	✓	✓
Payroll	✓	✓	✓	✓	✓	✓	✓	✓
Monthly profit/loss statement	✓	✓	✓	✓	✓	✓	✓	✓
Fully integrated accounting	✓	✓	✓	✓	✓	✓	✓	✓
Exports payables/receivables to accounting software	✓	✓	✓	✓	✓	✓	✓	✓

## Training/Support

On-site training	✓	✓	✓	✓	✓	✓	✓	✓
Online learning center	✓	✓	✓	✓	✓	✓	✓	✓
Online technical assistance	✓	✓	✓	✓	✓	✓	✓	✓
Toll-free tech support	✓	✓	✓	✓	✓	✓	✓	✓
Upgrades developed regularly	✓	✓	✓	✓	✓	✓	✓	✓
Demo software available	✓	✓	✓	✓	✓	✓	✓	✓
Business consults available	✓	✓	✓	✓	✓	✓	✓	✓

## Other Data

Windows-based	✓	✓	✓	✓	✓	✓	✓	✓
Web-based subscriptions	✓	✓	✓	✓	✓	✓	✓	✓
System run from multi locations	✓	✓	✓	✓	✓	✓	✓	✓
Product uses wireless technology	✓	✓	✓	✓	✓	✓	✓	✓
Compatibility with other operating systems	✓	✓	✓	✓	Linux, XP, NT4.0, 2000P	✓	✓	✓

A=Mitchell, B=Motor, C=ALLDATA, D=Triad, E=Quick Quote, F=ADP, G=AMS, H=BASF, I=CCC, J=CCI, K=Dowell Systems, L=Profit Pro EPC, M=Sherwin-Williams, N=Nu-Way, O=Reynolds & Reynolds, P=QuickBooks, Q=BusinessWorks, R=Mac 90, S=Peachtree 2000, T=McDonald, U=Wurth, V=CompEst, W=World Pac, X=Wrenchhead, Y=CheckChart, Z=Real Time Estimator, 1=WinCat, 2=DST, 3=NAPA, 4=CCI/Triad, 5=OEM (Mitchell), 6=OEM Part, 7=ShopKey Estimator, 8=SAP, 9=Transtar, 10=Real Time Labor Guide, 11=Mighty, 12=Tire Fitment